



## Questions & Answers

### Section A - Why hire DJ-Jeff. "1 Awesome DJ"?

- A-1. Why should I hire you and not someone else?
- A-2. What makes your talents and services unique?
- A-3. Will you give me a free consultation so I can explain what I want, & Ask you questions?
- A-4. Do you have the skills to deliver announcements that are clear and direct?
- A-5. Will you Host, M.C. & Coordinate my event?
- A-6. Will you coordinate "with" the photographer and the other professionals I have hired?
- A-7. I need ceremony music as well. Is this something you can provide?
- A-8. I want my guests to hear my wedding vows. Can you provide microphones? Sound system?
- A-9. Why are you a sole operator?
- A-10. Can I see you perform live?
- A-11. Can you provide advice as to how I should structure my event or wedding?
- A-12. How long have you been in business?

### Section B - How to value a DJ.

- B-1. How does your price compare to others?
- B-2. I have been visiting many websites offering disc jockey services. Why do the prices vary?
- B-3. Are your prices reasonable? Am I getting a fair value for my dollar?
- B-4. The location (Hall, Winery or Country Club) that I am looking at keeps pushing the house disc jockey. I want to pick my own. What should I do?
- B-5. Are you affiliated with any disc jockey service or company?

### Section C - Services & Talents

- C-1 Are you familiar with the pitfalls which may make my event less than successful?
- C-2 If I make last minute changes concerning my affair or reception. Is that a problem?
- C-3 I have special circumstances regarding my event. Is that a problem?
- C-4 Will my attire be appropriate for your event?
- C-5 What type of music do you play?
- C-6 Do you take requests?
- C-7 If I want a song you don't have, can I bring mine?
- C-8 Some of the new songs today have objectionable lyrics. Do you play them?
- C-9 Do you provide references?
- C-10 I need to talk with you about new ideas or changes. How quickly do you respond?
- C-11 How do you feel about customer service?
- C-12 I have been at affairs where the disc jockey played the music too loud and people were complaining. What are your thoughts?

### Section D - Info

- D-1 Do you travel outside of the Greater San Francisco Bay Area?
- D-2 Is there anything I need to supply you before the event starts?
- D-3 Are you by yourself when you perform?
- D-4 Do you share client names with anyone else or related services?
- D-5 If for some unforeseen reason you could not be present at my affair, what would happen?
- D-6 Do you have any pet peeves in your line of work?
- D-7 Do you drink alcohol while entertaining at the event?
- D-8 Do you charge a travel fee?
- D-9 When do you arrive at your jobs? How much time do you need to set up?
- D-10 Can you send me a sample of your video work?
- D-11 What type of equipment do you use and what format of music do you play?\*
- D-12 Which is better, a band or a disc jockey?
- D-13 Can you refer other professionals?

### Section E - Prices & What it includes.

- E-1 How do I reserve/hold my event date?
- E-2 How much do you charge and what do the costs cover?
- E-3 Do you have cordless Mic's?
- E-4 Do you take breaks?
- E-5 How many hours should I book you for?
- E-6 Do you charge a travel fee?
- E-7 Do you charge for set up time?
- E-8 What happens if my event runs longer than expected?
- E-9 When should I pay you?
- E-10 How should I pay you?
- E-11 Is my booking fee refundable?
- E-12 Do you take emergency bookings?
- E-13 Are we supposed to give a tip to the DJ?
- E-14 Is there sales tax charge on DJ/Entertainment?

**Please go to the web page:  
<http://www.djjeff.com/Q&A.html>  
to see my responses to these questions.**

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**To Hire 1-Awesome-DJ CALL (925) 778-3764**

**Visit the Website at [www.DJJeff.com](http://www.DJJeff.com)**

Check out my DEMO ( a-Video-from-past-events)